

## Fabian Linke named Head Real Estate Business Development for third-party asset management business at Swiss Life Asset Managers in Switzerland

2 April 2024

Fabian Linke is set to take the lead of the Real Estate Business Development area in Switzerland as of 2 April 2024. In this position, he is responsible for the expansion and further development of real estate activities in third-party asset management in Switzerland.

Fabian Linke reports directly to Paolo Di Stefano, Head Real Estate Switzerland, and will be based in Zurich.

“With Fabian Linke joining our team, I’m delighted that we have gained a proven and experienced expert to expand our real estate activities for the third-party asset management business in Switzerland. His extensive expertise in real estate, finance, and markets will help us develop convincing investment solutions for our clients,” says Paolo Di Stefano.

Fabian Linke joins Swiss Life Asset Managers from Swiss Prime Site Solutions, where he has been Head Business Development since 2021. Prior to that, as a real estate specialist, he was responsible for the distribution of real estate investment products and business development within Credit Suisse Asset Management’s Global Real Estate division from 2006 to 2015 and 2018 to 2021. He started his career in the Institutional Distribution Switzerland division at Credit Suisse Asset Management. He studied Banking and Finance at ZHAW Zurich University of Applied Sciences, has a Master’s

degree in Advanced Studies in Real Estate from the University of Zurich and is a member of the Royal Institution of Chartered Surveyors (RICS).

Swiss Life is one of the largest real estate owners in Switzerland. Its assets under management totalled CHF 43.7 billion as of 31 December 2023, CHF 12 billion of which is for third-party clients in Switzerland.



*Fabian Linke, Head Real Estate Business Development Switzerland, Swiss Life Asset Managers.*

## Information

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### Swiss Life Asset Managers

Swiss Life Asset Managers has more than 165 years of experience in managing the assets of the Swiss Life Group. This insurance background has exerted a key influence on the investment philosophy of Swiss Life Asset Managers, which is governed by such principles as value preservation, the generation of consistent and sustainable performance and a responsible approach to risks. Swiss Life Asset Managers offers this proven approach to third-party clients in Switzerland, France, Germany, Luxembourg, the UK, Italy and the Nordic countries.

As at 31 December 2023 assets under management for third-party clients amount to CHF 111.8 billion. Together with insurance mandates for the Swiss Life Group, total assets under management at Swiss Life Asset Managers stood at CHF 255.7 billion. Swiss Life Asset Managers is a leading real estate manager in Europe<sup>1</sup>. Of the assets totalling CHF 255.7 billion, CHF 85.4 billion is invested in real estate. In addition, Swiss Life Asset Managers, in cooperation with Livit, manages real estate totalling CHF 21.2 billion in value. Total real estate assets under management and administration at the end of December 2023 thus came to CHF 106.7 billion.

Swiss Life Asset Managers employs more than 2200 people in Europe.

### Self-determined Life

Swiss Life enables people to lead a self-determined life and look to the future with confidence. Swiss Life Asset Managers pursues the same goal: We think long-term and act responsibly. We use our knowledge and experience to develop future-oriented investment solutions. This is how we support our customers in achieving their long-term investment objectives, which in turn also take account of their client's needs so they can plan their financial future in a self-determined manner.

<sup>1</sup> INREV Fund Manager Survey 2023 (AuM as of 31.12.2022)