

# Proprietary Insurance Asset Management At a glance



February 2019

## Who we are

Proprietary Insurance Asset Management manages the assets of the Swiss Life Group insurance companies. We are the source and backbone of our insurance business. Risk management is at the heart of our investment philosophy and we have a successful track record going back over 160 years.

We ensure stable long-term investment returns through capital-efficient investment strategies at our three locations in Zurich, Paris and Munich. This allows us to protect our interest rate margin and the solvency of our insurance business. Our investment universe mainly consists of bonds and real estate.

## What sets us apart

*A successful track record going back over 160 years  
with a risk-based investment philosophy*

*Proven experts in asset and liability management*

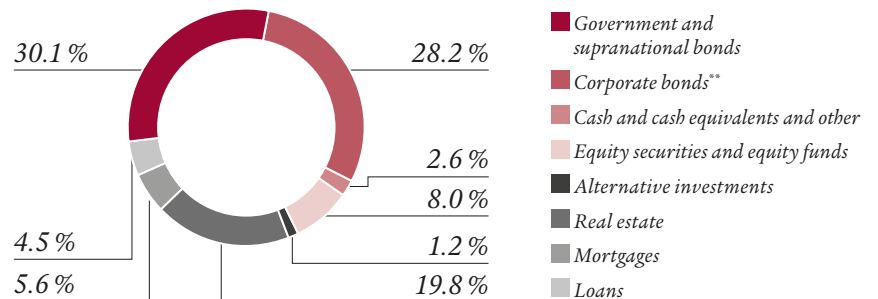
*One of the largest asset managers  
of corporate bonds in Switzerland (EUR >39 bn)*

*The biggest privately-owned real estate portfolio in Switzerland  
(EUR >17 bn)*

## Assets under management for insurance business

**143.5**  
*EUR bn*

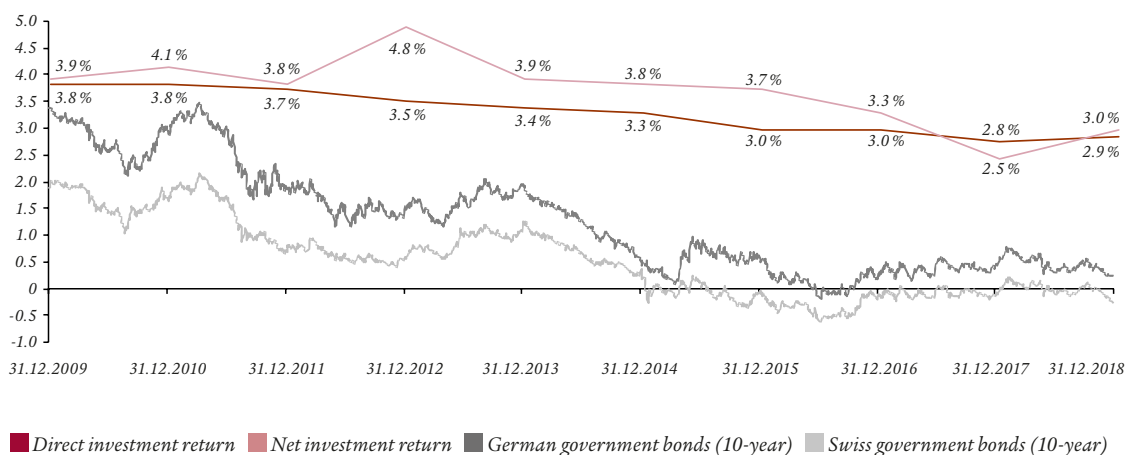
## Assets under management for insurance business\* Breakdown by asset class



\* Without repo positions of EUR -3218 m in 2017 and EUR -4020 m in 2018  
\*\* Including senior secured bond funds

## Sustained strong returns in a low interest-rate environment

Direct and net investment return (IFRS basis, in %)



All figures as of 31 December 2018 unless stated otherwise.

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## Employees

